

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: October 1997

Month\Year: 18\149

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	33%	13%	11 Days	\$155.00	\$5		AI		AI			19 KT	\$3,360
Hyundai	17%	20%	12 Days	\$156.00	\$5		AI		AI				\$3,381
Hanjin	11%	19%	11 Days	\$156.00	\$5		AI		AI			21 KT	\$3,381
Maersk	11%	9%	15 Days	\$156.00	\$5		AI		AI			19 KT	\$3,381
Sea-Land	6%	17%	15 Days	\$156.00	\$5		AI		AI			19 KT	\$3,381
COSCO	6%	5%	16 Days	\$3,950 <sup>1</sup>	AI		AI		AI				\$3,950
Evergreen	6%	3%	13 Days <sup>4</sup>	\$195.00	\$5		AI		AI				\$4,200
K Line	6%	3%	12 Days	\$156.00	\$5		AI		AI			19 KT	\$3,381
APL	6%	1%	17 Days	\$156.00	\$5		AI		AI			19 KT	\$3,381

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: October 1997

Month\Year: 502\3,929

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	28%	21%	15 Days	\$114.00	AI				AI			21 KT	\$2,394
Evergreen	17%	11%	18 Days	\$99.00	AI				AI			21 KT	\$2,079
Hyundai	13%	19%	15 Days	\$99.00	AI				AI			21 KT	\$2,079
Sea-Land	13%	13%	12 Days	\$100.00	AI				AI			21 KT	\$2,100
Maersk	10%	9%	14 Days	\$100.00	AI				AI			21 KT	\$2,100
APL	6%	3%	16 Days	\$100.00	AI				AI			21 KT	\$2,100
Mitsui OSK	4%	3%	16 Days	\$100.00	AI				AI			21 KT	\$2,100
Cho Yang	3%	4%	16 Days	\$121.00	\$5				AI			21 KT	\$2,646
COSCO	3%	4%	21 Days <sup>5</sup>	\$99.00	AI				AI			21 KT	\$2,079
P&O Nedlloyd	3%	2%	19 Days	\$100.00	AI				AI			21 KT	\$2,100

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: October 1997

Month\Year: 6\54

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	67%	56%	16 Days	\$145.00	\$5		9%		AI			21 KT	\$3,424 <sup>2</sup>
Mitsui OSK	33%	77%	16 Days	\$156.00	\$5		9%		AI			21 KT	\$3,676
Yang Ming	0%	13%	13 Days	\$150.00	\$5		9%		AI			21 KT	\$3,539
Hanjin	0%	11%	15 Days	\$161.00	\$5		9%		AI			21 KT	\$3,790
Hyundai	0%	6%	15 Days	\$150.00	\$5		9%		AI			21 KT	\$3,539

2 Rate is based on a CY-CY movement, not CFS-CY

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: October 1997

Month\Year: 1\14

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	80%	16%	19 Days	\$169.00	\$5				AI			21 KT	\$3,654 <sup>2</sup>
NYK Line	12%	2%	21 Days	\$169.00	\$5				AI			21 KT	\$3,654 <sup>2</sup>
OOCL	8%	1%	19 Days	\$169.00	\$5				AI			21 KT	\$3,654 <sup>2</sup>
Hanjin	0%	29%	17 Days	\$228.00	\$5				AI			21 KT	\$4,893
Evergreen	0%	22%	18 Days	\$225.00	\$5				AI			21 KT	\$4,830

<sup>2</sup> Rate is based on a CY-CY movement, not CFS-CY

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: October 1997

Month\Year: 20\162

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	51%	26%	20 Days	\$3,305 <sup>1</sup>	\$100 <sup>1</sup>		15%		AI				\$3,901
Hyundai	21%	14%	19 Days	\$172.00	\$5		15%		AI			21 KT	\$4,259
K Line	10%	8%	19 Days	\$204.00	\$5		15%		AI			17.5 KT	\$5,032
COSCO	8%	2%	27 Days	\$4,900 <sup>1</sup>	AI		AI		AI				\$4,900
Hanjin	5%	18%	20 Days	\$213.00	\$5		15%		AI				\$5,249
APL	5%	2%	20 Days	\$204.00	\$5		15%		AI			17.5 KT	\$5,032
Maersk	0%	10%	20 Days	\$204.00	\$5		15%		AI			17.5 KT	\$5,032
Mitsui OSK	0%	10%	21 Days	\$204.00	\$5		15%		AI			17.5 KT	\$5,032

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: October 1997

Month\Year: 143\988

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	19%	28%	12 Days	\$89.00	\$5		43%		AI			21 KT	\$2,778
APL	19%	4%	10 Days	\$91.00	\$5		43%		AI			21 KT	\$2,838
Hyundai	17%	5%	10 Days	\$91.00	\$5		43%		AI			21 KT	\$2,838
K Line	10%	14%	10 Days	\$91.00	\$5		43%		AI			21 KT	\$2,838
COSCO	10%	8%	12 Days										
Hanjin	8%	20%	11 Days	\$105.00	\$5		43%		AI			21 KT	\$3,258
Mitsui OSK	7%	4%	10 Days	\$91.00	\$5		43%		AI			21 KT	\$2,838
Maersk	6%	7%	10 Days	\$91.00	\$5		43%		AI			21 KT	\$2,838
Yang Ming	2%	3%	10 Days	\$105.00	\$5		43%		AI			21 KT	\$3,258
NYK Line	2%	3%	11 Days	\$91.00	\$5		43%		AI			21 KT	\$2,838

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Xiamen, China

Frozen Poultry (WC)

*Monthly Market Share For: October 1997*

Month\Year: 14\42

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Hanjin	71%	14%	19 Days	\$190.00	\$5				AI			21 KT	\$4,095
Evergreen	21%	17%	25 Days	\$173.00	\$5				AI			21 KT	\$3,738
Maersk	7%	12%	21 Days	\$175.00	\$5				AI			21 KT	\$3,780
Hyundai	0%	28%	22 Days	\$187.00	\$5				AI			21 KT	\$4,032

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: October 1997

Month\Year: 527\5,305

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	34%	37%	12 Days	\$99.00	AI				AI			21 KT	\$2,079 <sup>2</sup>
Hanjin	25%	22%	19 Days	\$114.00	AI				AI			21 KT	\$2,394
Evergreen	17%	15%	15 Days	\$99.00	AI				AI			21 KT	\$2,079
COSCO	6%	6%	18 Days	\$99.00	AI				AI			21 KT	\$2,079
OOCL	4%	6%	12 Days	\$100.00	AI				AI			21 KT	\$2,100
Mitsui OSK	4%	2%	12 Days	\$100.00	AI				AI			21 KT	\$2,100
P&O Nedlloyd	3%	3%	19 Days	\$100.00	AI				AI			21 KT	\$2,100
Sea-Land	2%	4%	12 Days	\$100.00	AI				AI			21 KT	\$2,100
Maersk	2%	1%	18 Days <sup>3</sup>	\$100.00	AI				AI			21 KT	\$2,100
K Line	1%	1%	11 Days	\$100.00	AI				AI			21 KT	\$2,100

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.



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## ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

*Monthly Market Share For: October 1997*

Month\Year: 17\324

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
COSCO	41%	27%	11 Days										
Evergreen	24%	42%	9 Days <sup>3</sup>	\$89.00	\$5		43%		AI			21 KT	\$2,778
NYK Line	24%	5%	10 Days	\$91.00	\$5		43%		AI			21 KT	\$2,838
Hanjin	12%	6%	13 Days	\$105.00	\$5		43%		AI			21 KT	\$3,258

3 Transit time is based on departure from Tacoma, WA.